

# SANDRA M. STUDENT

City, ST Zip | Email address | Phone # | LinkedIn URL

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## SUMMARY

Dynamic, creative, bilingual (English and Turkish) Senior Project/Program Manager with over 10 years of experience in successfully launching cross-functional, cross regional system implementation projects enabling revenue flows of over \$2 billion. Focused on continuously monitoring and improving tooling and process requirements across the organization.

## EXPERIENCE

**COMPANY NAME, City, ST**

**XX/XXXX – Present**

### **Sr. Program Manager**

Establish Project Management Office (PMO) in Finance Transformations organization by executing processes and tools throughout the organization, while overseeing launch of critical financial applications.

- Generated \$3B in annual revenues flowing into Workday, by implementing Workday Financials across company globally, managing cross-functional teams to prepare and execute cutover plan, and universally troubleshooting issues
- Collaborated with third party vendors to design and implement integrated solutions for requirements gathering and review across all projects in the organization, resulting in a standardized PMO process
- Partnered with internal stakeholders, third party vendors, and engineering teams to launch an automated revenue recognition solution across the company. Completion of first phase enabled revenue flow of \$400,000 through automatic feeds into WD with timely financial reporting
- Led creation of acquisition roadmaps by working with business stakeholders, engineering teams, and steering committee for seamless integration of processes across recently acquired companies

**COMPANY NAME, City, ST**

**XX/XXXX – XX/XXXX**

### **Sr. Project Manager (XX/XXXX – XX/XXXX)**

Directed system implementation and process creation solutions to enhance business capabilities across areas such as, Finance, Reseller Operations, Apple Online Store, iTunes, Apple Pay and Facilities

- Drove end to end cross-functional system implementation solutions from scope discussions, requirements gathering, and testing through go live, resulting in a 65% manual work reduction
- Created company's first Country by Country reporting process for global stakeholders, increasing cross-functional efficiency by 50% and eliminating silos
- Liaised with stakeholders and prioritized reporting needs of the Tax organization for quarterly reporting, leading to customized project plan executed to meet business needs on time
- Orchestrated end-to-end change management tasks for compliance and sales reporting projects by developing communication and testing plans, coordinating training and supervising teams
- Streamlined legal entity creation efforts for new lines of business across Apple for cross-functional business processes, allowing entity financials and data to be stored appropriately

### **Project Manager (XX/XXXX – XX/XXXX)**

Directed global monthly B2B EDI partner onboarding program for a multifaceted supply chain program, including global migration efforts aimed at providing partners a more efficient way to process inbound and outbound communications, resulting in operational savings of \$800K.

- Launched organization's first B2B EDI training portal, which automated monthly partner on-boarding and eliminated 5 hours of weekly manual work for global stakeholders
- Organized business requirements gathering sessions and change management processes for an enterprise-wide solution aimed at making new product introduction communications more secure and automated

## EDUCATION

**University of California, Irvine, The Paul Merage School of Business, Irvine, CA**

**XX/XXXX**

Master of Business Administration

- Coursework (optional)
- Club Leadership (optional)
- Relevant Project(s) (optional)

**Undergraduate School Name, City, ST**

**XX/XXXX**

Bachelor of Arts or Science, Program Name

- Awards (optional)
- Distinction (optional)
- Scholarship (optional)

## ADDITIONAL INFORMATION

- Relevant Applications/Technical/Computer Skills
- Certifications
- Professional Associations/Leadership Roles
- Language fluency
- Awards/Publications
- Volunteer work