## Hybrid/Functional Example

# Alicia Gutierrez

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- **OBJECTIVE** To obtain a position in marketing applying strong leadership and communication skills
- EDUCATION University of California, Irvine Bachelor of Arts, International Studies, June 2011 Minor, Educational Studies Educational Abroad Program, University of Costa Rica, Spring 2010

#### EXPERIENCE

Marketing

#### Chi Omega Sorority, Irvine, CA

Rush Chairperson, January 2010-present

- Recruit women to join Chi Omega Mu Chapter by implementing marketing strategies
- Direct team of 70 chapter members in planning recruitment
- Increased chapter membership by 25%

Management

#### Saddleback High School, Santa Ana, CA

Teaching Intern, September 2010-present

- Develop and enhance management skills in ESL classroom of 24 students
- Coordinate classroom activities and projects to enrich learning exercises

### Vista Verde Elementary School, Irvine, CA

Tutor and Teacher's Aide, September 2010-present

- Evaluated and assessed 1<sup>st</sup> grade math skills
- Motivated underachieving students toward success in their annual district exams
- Designed and organized individual curriculum

### National Cheerleaders Association, Garland, TX

Instructor and Camp Leader, Summer 2008-2009

- Collaborated with a team of instructors to create a positive, fun and lively learning atmosphere
- Instructed students of all ages in cheerleading, gymnastics, and dance

### Communication Maganda, a Filipino Literary and Art Magazine, Irvine, CA

Managing Editor, June 2009-May 2010

- Wrote fundraising proposals and advertising for promotional events
- Contacted and communicated with performers for events

### Macy's, Costa Mesa, CA

Salesperson, July 2009-December 2009

- Assisted customers in merchandise selection and purchase
- **SKILLS** Microsoft Excel, Word, Adobe Photoshop, Dreamweaver, SoundEdit Pro Proficient in conversational Spanish